Sierra Wireless & Alcom Partners for Success

WORK WITH OUR PARTNERS TO:



Identify your operational goals

What are you trying to achieve? Are you upgrading from a legacy system?

Choose the technology that will achieve

those goals. Do you need 5G? How about Wi-Fi 6? Are you connecting to a private cellular network? Will you be creating a Vehicle Area Network for a mobile fleet?

- a. How critical is real-time connectivity?
- b. For vehicle applications, what devices will you connect to?

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- c. For industrial applications, what are your power (battery/solar) and environmental requirements?
- d. For enterprise applications, what bandwidth and coverage do you need?

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Identify security requirements and protocols needed. Do you require a VPN?

Identify the AirLink router solutions

that will meet your needs.

Identify router accessories needed including antennas, cables and services including technical support, warranty and cloud management. Identify third party accessories and services.

Create a device management solution using Sierra Wireless ALMS (AirLink Management Service). Set up reporting in ALMS Advanced Mobility Reporting (AMR) for mobile applications.

Create a Proof-of-Concept

installation and test to ensure it meets your requirements.

Help install and test the overall solution.

Ensure all routers have the latest firmware and security patches.



Train your staff on how to operate and maintain the system, and how to manage devices and systems with ALMS.

Deliver continued support

after your system goes live.

